

# NOTIFICATION

No.: 1, dated 11.07.2017

## RECRUITMENT OF SALES OFFICER, RELATIONSHIP OFFICER, CREDIT OFFICER and SALES OFFICER - TRAINEE

Applications are invited from eligible Indian Citizens for appointment as Sales Officers, Relationship Officers, Credit Officers and Sales Officer - Trainee in ESAF Small Finance Bank, headquartered at Mannuthy, Thrissur. Candidates selected are liable to be posted anywhere in India. This process will take place in different specified places, which will be intimated later.

Candidates are advised to regularly keep in touch with the authorized ESAF website [www.esafbank.com](http://www.esafbank.com)

### **(A) Sales officers (500 Nos)**

Graduation or Post Graduation in any discipline from a recognized University or any equivalent qualification recognized as such by the Central government and 3 years of experience in Sales ( Banking or other financial products sales experienced is preferred.). Candidates must possess a flair for Sales and Marketing.

### **(B) Relationship Officer ( 500 Nos)**

The Applicants must have a Graduation or Post Graduation in any discipline from a recognized University or any equivalent qualification recognized as such by the Central government and 2 years of experience Banking, NBFC, Hospitality or any other Financial Streams.

### **(C) Credit Officer (60 Nos)**

The Applicants must have Graduation in any subject from a recognized University and must possess one year experience in credit appraisal.

### **(D) Sales Officer - Trainee (600 Nos)**

The Applicants must have a Post Graduate degree in any discipline from a recognized University without any backlogs or Graduates with one year Sales Experience. Candidates must possess a flair for Sales and Marketing. Students awaiting results can also be apply.

## **Salary**

Salary will be negotiable based on qualifications, experience and Performance.

## **Age Limit**

Not below 21 years and not above 30 years as on 01.07.2017 (Experienced/Bank employees/Senior Officers also can apply).

## **Selection Procedure**

### **Phase-I Registration of Candidature**

Visit <https://www.esafbank.com/careers> and furnish the required details exactly. The last date for application will be **11<sup>th</sup> August 2017**.

### **Phase-II Shortlisting**

People with adequate qualification and experience will be shortlisted by the scrutiny of the application forms.

### **Phase-III Calls for Assessment**

The shortlisted candidates will be intimated about the next phases of Interview Process via mail. No further follow ups are entertained. The candidates are advised to carry the required documents.

1. Education Qualification Certificates
2. Aadhar card
3. PAN card
4. ID card
5. Experience Letter

### **Phase-IV Objective Test**

An objective test of 1 hour duration will take place as next level of screening. This Test consists four Sections which are detailed below. The test is set for a total of 75 marks Maximum. The candidates are required to qualify the Test by securing passing marks decided by the Bank.

The Test will consist the following fields:

1. Reasoning & Computer Aptitude
2. Data Analysis & Interpretation
3. General/Economy/Banking Awareness
4. English Language

### **Phase-V: Group Discussion**

Group discussion on a General topic will be the next level of scrutiny and the Group Discussion will long for maximum of 20 minutes and people who meet the criteria will be moved to next phase of Interview Process. The decision of the Interview Panel will be final. The Group Discussion will examine the candidates' Skills of Communication, Presentation, Content and Initiatives.

#### **ESAF SMALL FINANCE BANK LIMITED**

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**Phase-VI: Preliminary Interview**

**Phase-VII: Final Interview**

**Phase -VIII: Announcement of Results**

**Notes**

1. Candidates are cautioned that they should not furnish any particulars that are false, tampered/fabricated and they should not suppress any material information while filling up the application form.
2. Candidates are advised in their own interest not to bring any banned item including mobile phones/pagers to the venue of the examination/ arrangement for safekeeping cannot be assured.
3. We are an equal opportunity employer.
4. Selection procedure is purely based on Merit, Experience and Performance in Interview.
5. ESAF does not charge any registration or other fees.
6. Please beware of frauds .

Please visit <https://www.esafbank.com/careers>



Executive Vice President  
Corporate Services